



Hello from Friends-International in Siem Reap

We're looking for a **SALES AND RETAIL OFFICER/TRAINER**

Are you an experienced salesperson with a background in retail? Do you enjoy building connections with other businesses? Would you like to use your skills and knowledge to support youth and caretakers in building their future?

If you answered 'yes' to any of the above, then you may just be the person we need.

WE ARE

Friends-International (FI), an award-winning NGO founded in Phnom Penh in 1994. Our vision is a world where every child, young person, and their caregivers are safe from harm and can access education, training and job opportunities to fulfil their potential as productive, functional citizens of their countries. Our multiple dynamic teams in Cambodia, Thailand, Laos, Indonesia, Myanmar and Europe, together with our partners, deliver innovative services for children, youth, their families and their communities. This is done through our Saving Lives, Building Futures and ChildSafe programs which cover a great variety of carefully integrated projects including child protection, migration, harm reduction, education, alternative care, vocational training, social businesses, employment, NGO networks and more!

THE ROLE

As a Sales and Relationship Officer, based in our office in Siem Reap, your main role will be to provide sales and retail training to our beneficiaries, youth and caretakers, so they can be better at selling services and products of their businesses. You will also be training our teams in vocational training such as Beauty Salon, Restaurants and Retails. Your role will also be to expand the partner network for FI and support our beneficiaries to better place their products and services. Through this, you will have a chance to work with a variety of businesses, companies as well as schools and universities. This is an exciting opportunity for a sales professional who is looking to expand their profession by offering their skills and knowledge to other growing professionals, people in communities, youth in training and youth or caretakers starting their businesses.

Does this describe you?

- You are a dynamic team player who is passionate about working for the protection and education of marginalized children, youth and their families
- You enjoy helping improve the knowledge and skills of youth and their families through training
- You have experience working in retail and providing professional customer service



- You have strong experience in developing a sales network and growing a business
- You are a native Khmer language speaker and fluent in English

These would be examples of some of your daily responsibilities. Would you enjoy them?

- Working with our International Technical team from HQ to prepare exciting Sales Training curriculum content and materials
- Delivering Sales and Retail training to our students and to other staff members
- Going out on outreach with Social Workers and exploring ways to support families who started their businesses with sales training
- Creating relationships with different partners, including consignment and wholesale businesses to support our beneficiaries
- And others.

Sounds good! Great! Please email your CV with your Cover Letter and salary expectations now to hr.kaliyanmith@friends-international.org and let's talk more.

In compliance with our Child Protection Policy and Protection against Sexual Exploitation and Abuse Policy, all applicants will undergo an extensive background check.

Friends team