



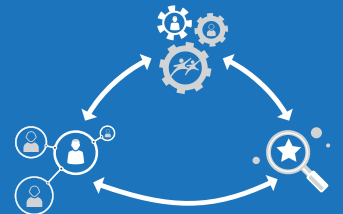
#job #responsible #businessdevelopment #sales #marketing
#networking #childprotection #childwelfare #SiemReap #tourism #training

BUSINESS DEVELOPMENT POSITION (based in Siem Reap)

Hello from Friends-International 

Are you looking for a challenge? Up for something new and exciting? Interested in working to create partnerships with businesses so that together we can build futures for young people?

- You are experienced in negotiating with organizations and businesses to build partnerships
- You are good and confident at networking and connecting with people
- You ideally have previously worked in the hospitality/ tourism sector (e.g. tour leader, restaurant/hotel Sales etc.)
- You have solid knowledge about sales and marketing strategies
- You have experience providing training or presenting to groups
- You have some experience in managing people as well as in event management
- You are a native Khmer speaker and your English is excellent



We would like someone to coordinate all our activities that are aiming to strengthen existing partnerships with businesses in Siem Reap as well as find new ones. Currently, we work with hotels, restaurants, tour operators and others so that together we can create a safer environment for children. We also need someone to connect our existing training businesses such as Marum and Phka Kravan with customers. You would be closely supported and trained by our multinational technical team from the head office in Phnom Penh. Together with more than 500 team members across Southeast Asia, you would be saving lives and building futures for marginalized children and youth!

Sounds good? AWESOME! Please email your CV now hr.kaliyanmith@friends-international.org and let's talk more. All applicants will undergo an extensive background check in compliance with our [Child Protection Policy](#).

Friends team


friends
international
Together, building futures.